

REGIONAL TRANSIT ISSUE PAPER

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
2	04/28/14	Open	Action	04/11/14

Subject: Awarding a Contract to EandM for Purchase of Dynamic Message Signs

ISSUE

Whether or not to award a Contract to EandM for Purchase of Dynamic Message Signs

RECOMMENDED ACTION

Adopt Resolution No. 14-04-_____, Awarding a Contract to EandM for Purchase of Dynamic Message Signs

FISCAL IMPACT

Budgeted:	Yes	This FY:	\$	
Budget Source:	Capital	Next FY:	\$	579,214.70
Funding Source:	New Starts/ Surface Transportation Program/ Prop1B/ Measure A/ Developer Fees/ Revenue Bonds STA/New Freedom	Annualized:	\$	
Cost Cntr/GL Acct(s) or Capital Project #:	410.07.05.02 SSCP2 –DMS Procurement T017.07.01 Existing System – DMS procurement	Total Amount:	\$	579,214.70
Total Budget:	\$ 579,215			

DISCUSSION

The South Sacramento Corridor Phase 2 (SSCP2) Project requires the purchase of a number of high-value specially-manufactured items that have customarily been procured by RT and furnished to contractors or staff for installation. Staff prefers this practice to retain greater control over their quality and eliminate contractor mark-up on large dollar value items. One of these items is the Dynamic Message Signs (DMS).

In 2010, RT purchased DMSs for installation at existing stations; however, ten stations remain without the minimum complement of one DMS per platform.

The Board, in Resolution 13-12-0178, authorized the release of an Invitation to Bid (ITB) for the Purchase of Dynamic Message Signs. The ITB was released on January 30, 2014 and advertised pursuant to the Procurement Ordinance.

The ITB requested Bids for signs that will fulfill 3 of RT's needs. Specifically:

Approved:

Presented:

Final 04/22/14

General Manager/CEO

Director, Civil and Track Design

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1. RT needs to purchase 18 signs for the SSCP2 Project (four per station at Morrison Creek, Franklin, Center Parkway, and Cosumnes River College Stations, plus two spares). These signs are currently funded as part of the SSCP2 Project; and
2. RT needs to purchase an additional 13 signs for existing Light Rail Stations that were not purchased in 2010 due to lack of funding (one per platform at all ten platforms, plus three spares). These signs are funded by the Federal Surface Transportation Program, Federal New Freedom Program, State Transit Assistance (STA), and local Measure A; and
3. RT proposed 24 signs as an option in case additional funding materializes during the twelve month option period set out in the ITB. The purchase option will allow RT to provide a second sign on the platforms of existing stations. Those signs are not budgeted and are not part of this action.

On March 18, 2014, RT received the following bids in response to the ITB:

E&M Electric & Machinery, Inc. dba EandM	\$ 534,006.00
CED Bowling Green	\$ 561,224.00
Systems Monitoring Co.	\$ 566,215.00
Ad Art Sign Company	\$ 320,700.00

After a thorough review of the bids, staff deemed Ad Art Sign Company's bid non-responsive and was rejected. Ad Art made a product substitution on Bid Pricing Form 7.2 without prior written approval from RT, which is a material irregularity, pursuant to Section 1.8 of the ITB, Request for Clarification/Approved Equals. Section 1.8 of the ITB required bidders to submit their request for approved equals no later than 10 working days before the bid due date. Due to Ad Art Sign Company being deemed non-responsive, EandM is the lowest responsive and responsible bidder.

Staff recommends that the Board award a Contract to EandM for the Purchase of Dynamic Message Signs for an amount not to exceed \$534,006.00, plus applicable sales tax.

RESOLUTION NO. 14-04-_____

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

April 28, 2014

**AWARDING A CONTRACT TO EANDM FOR PURCHASE OF
DYNAMIC MESSAGE SIGNS**

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE
SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Contract between the Sacramento Regional Transit District, therein referred to as "RT," and E&M Electrical and Machinery, Inc., dba EandM, therein referred to as "Contractor," whereby Contractor agrees to provide Dynamic Message Signs, as specified, for an amount not to exceed \$534,006.00, plus applicable sales tax, is hereby approved.

THAT, the Chair and General Manager/CEO are hereby authorized to execute said Contract.

PHILLIP R. SERNA, Chair

A T T E S T:

MICHAEL R. WILEY, Secretary

By: _____
Cindy Brooks, Assistant Secretary